


2012 Producer Commission Schedule

Effective March 1, 2012

Regence BlueShield of Idaho shall pay agent commissions monthly in accordance with the following commission scale for each new or renewed policy as premiums are received and reconciled.

Individual Products	Amount Paid Per Enrolled Member, Per Month
Regence Evolve Core and HSA Medical Plans	\$12
Regence Evolve Dental Rider	\$1.50
Individual (Closed) Plans	
Regence NowSelect	\$10
Regence Summit	\$10
Regence Evolve Plus	\$12
Closed Medigap Plans (prior to 6/1/10)	\$15
Closed Medigap Plans (6/1/10 – 10/1/10)	\$15 for C & F - \$10 for A & K
Regence Bridge Medigap	\$15 – A, C, Senior Selection (modified F) and K
MedAdvantage Plans	\$28.17 – Initial Year, \$14.08 – Renewal Years
MedAdvantage Plus Rx Plans	\$30.17 – Initial Year, \$15.08 – Renewal Years
Medicare Script (stand alone)	\$4.42 – Initial Year, \$2.21 – Renewal Years
RLH Individual Dental (Stand alone)	15% of the monthly premium 1 st yr – 5% thereafter
RLH InterM (short term plans)	20% of the premium (one time)
	
2 - 50 Group Products	Amount Paid Per Enrolled Employee, Per Month
2 – 14 employees	\$27 (Chamber Select \$24)
15 – 50 employees	\$29 (Chamber Select \$24)
Dental 2 – 14	\$4
Dental 15 – 50	\$5
51+ Group Products	
51-99 Medical enrolled employees	Flat 3% of the monthly premium*
51-99 Dental enrolled employees	Flat 3% of the monthly premium*
	* Amount between agent and employer can be negotiated
Other	
Idaho HRP (Individual & Group)	High Risk Pool plans are mandated to have a 5% commission by law

Supporting Your Success

Regence BlueShield of Idaho is dedicated to helping you build your business and provide maximum value for your clients. For information on how the commission structure relates to your specific book of business, contact your Regence BlueShield of Idaho representative at the location listed below or visit <http://www.id.regence.com/agent/commission/>

Regence BlueShield of Idaho Sales Offices

Boise	(208) 336-2420	Agent Desk*	(800) 452-7278
Coeur d'Alene	(208) 667-2761	*General & MAPD Questions	Ext. 4960
Lewiston	(208) 746-2671	*Idaho Commissions	Ext. 6046
Pocatello	(208) 234-0020		
Twin Falls	(208) 736-0755		